Visko Teepak CASINGS & PACKAGING MATERIALS / ViskoTeepak.com

COLLAGEN VS HOG CASING

Improved smoke uptake = reduction in smoke-house cycle time, increasing throughput

Consistent strand length vs. hog = more loops per stick = more weight per rack = increased throughput

MORE BENEFITS INSIDE... FROM TESTING TO THE FINAL PRODUCT

IS COLLAGEN A MORE COST EFFECTIVE AND EFFICIENT ALTERNATIVE TO TRADITIONAL HOG CASINGS?



Collagen vs hog casing.

Is there a more cost effective and efficient alternative to traditional natural hog casings? We believe there is with our Tender Edible Round (TER) shirred collagen strands from our partners at Fibran Group. From an invoice/price per foot perspective, it may not seem so, but allow us to quote you a price, review associated costs/benefits, compare the total cost of ownership, and see.

Production yields

Beyond price per foot, please consider what goes into the cost of shipping brine-filled drums, storage / disposal / recycling of those drums, the cost of flushing and prepping the casings, as well as the environmental impact of flushing/prep wastewater. Only take what you need out of the case for any particular batch run – don't worry about reworking anything flushed and soaked which may remain after the batch. Also consider the time it takes to horn mount and reload hog casings at 18' to 25' in length vs. a consistent 49' per strand. Pull a shirred strand of TER out of the caddy and put it on the horn in seconds, stuff twice as much in half the time with the ease of sliding a shirred strand onto the horn. And what does that equate to from an employee satisfaction standpoint? Can you put a value on making your stuffing operators' day to day life much easier?

Collagen benefits compared to traditional natural hog casings:

- Lower cost of shipping and storage
- Easier on the environment
- Consistent quality improved production yields
- Operational efficiencies to be gained more throughput in much less time
- Employee satisfaction

Contact ViskoTeepak

Please allow one of our sales and tech representative to review these points with you and see how the Total Cost of Ownership may benefit you and your employees by making the switch to ViskoTeepak's TER by Fibran Group. Going from hog/sheep casings to TER may become a natural progression in improved production and throughput.

Ready to use straight from caddy to stuffing – avoids the labor, water costs, and mess associated with natural casing prep

How to calculate?

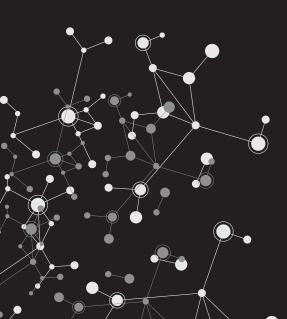
When calculating and comparing yields between Collagen and traditional natural hog casings, there are multiple factors to consider. On the following page, the chart helps you to consider different parameters and numbers when doing your calculation. To complete the chart, fill in the blanks to help calculate your total cost of ownership running the equivalent of one barrel of hog/sheep.

Hog Casings

33/35 Casing size

55/55 Casing size			
Hanks per barrel Feet per barrel	240 72,000	\$ \$	Casing cost per hank Casing cost per foot
Shipped in brine - we Barrel disposition - c		\$ \$	-
Casing Prep - overnight soak / flush		\$	Combined total from left
Operational Efficienc 12- 16 casings per han Horn mounting non-tu Horn mounting tubed	ık = 5.7m to 7.6m per casing ıbed = 60 seconds		
Yield variables Quality (strength/pinh Diameter and weight Strand length / rack w	variation		
		\$	total cost of ownership
Tender Edible Rounds			
34 Casing size			
Meters per case Feet per case Cases per barrel	3,600 11,811 6.10	\$ \$	Casing cost per hank Casing cost per foot
Shipped in sealed cases / caddies - not shipping brine Corrugated and bag recycling		\$	-
No prep / flushing\$_0.00Time / Labor of x employees\$_0.00Water cost\$_0.00Environmental costs (wastewater)Take what you need - keep the rest in the caseRTU out of the box / no prep / no flushing\$_0.00Resalting / repacking unused casings		\$ <u>0.00</u>	Combined total from left
Operational Efficiencies 15m per strand - 50% less changeover 5 seconds to load and start stuffing Quick / Easy strand loading Improved stuffing operator morale Increased loops per stick = fuller racks = more throughput			
Yield Variables Consistent quality, diameter, and strand length Less yield loss / rework Improved rack / house capacity utilization Increased throughput			





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